

CSL AUSTRALIA HEADS WEST

A new trade, a new cargo and a new direction has recently been added to the rapidly expanding CSL business "Down Under."

Iluka Resources Ltd., a global mineral sands business with major operations throughout Australia, has opened its newest mine in Eucla Basin, South Australia and will produce up to 550,000 metric tonnes per annum of Jacinth-Ambrosia Heavy Mineral Concentrate (JA-HMC), a type of zircon. In 2010, this quantity will be shipped by CSLA from the port of Thevenard, South Australia to Geraldton, Western Australia.

The CSLA fleet is very familiar with the loading operation in Thevenard, as it is the home of our major gypsum supplier, Gypsum Resources Australia (GRA). The sleepy twin town of Thevenard-Ceduna will see more of the black, white and red funnels of the CSLA fleet as we load an additional two shipments of mineral sands per month. Challenges of an increasingly busy port will be seen in the scheduling, operations and marketing sides of the business as the team tries to keep GRA and Iluka as happy as possible

with speedy and efficient turnarounds through the port.

Up until now, the **CSL Atlantic** has been the vessel of choice for shipping the JA-HMC product across the Great Australian Bight. However, due to the rapid growth of the Australian business and the increased demands of our existing customers, CSLA has had to source additional capacity from the CSL Group fleet. The grand old **CSL Cabo** began its voyage from Singapore to Thevenard in mid-April to join the fleet as an Australian-licensed vessel dedicated to the Iluka trade. The addition of the **CSL Cabo** will offer greater flexibility to the existing fleet of handysize self-unloaders operating on the Australia coast.

Michael Beck, Commercial Director of CSLA, worked tirelessly to bring the Iluka business on board. "Our commitment to using an Australian-licensed vessel on this trade was a distinct advantage during negotiations. We now have a chance to prove to another Australian raw materials supplier that there are distinct benefits to be gained from using both CSL self-unloaders and Australian-licensed vessels."

By early May, CSL Australia will have 11 ships operating on the Australian coast. We now trade between Geraldton in the west and Cairns in the far north-east of Queensland, covering some 4,800 miles of coastline. Opportunities for further growth in the Australia-Pacific region are numerous and CSLA will continue to expand into 2011 and beyond. ■

Emily Gross
Chartering and Programming,
CSL Australia

The **CSL Cabo** is now part of the busy CSL Australia fleet, serving Iluka Resources on the trade between South and Western Australia.



PRESIDENTIAL VISIT

This past February, senior management had the opportunity to visit CSL Asia's two transshipment platforms located 20 miles off the eastern coast of Kalimantan, Indonesia. After a three-hour speedboat trip from Tanjung Redeb, the three presidents, **Paul Cozza**, CSL International, **Gerry Carter**, Canada Steamship Lines and **Rod Jones**, CSL Group, first boarded the **SST Berau**, which has been in service for the past 10 years. After a tour of the platform and a lunch with the Master, the team shuttled over to the recently deployed **FOTP Derawan**, located about a kilometre away.

Both platforms were in the middle of a transshipping operation. CSL Asia expects to transship more than seven million tons of coal this year in support of customer Berau Coal. After a great afternoon, the group took the speedboat back to shore. The return trip was a little "bumpier" with a storm passing through the location, but all made it ashore safe and sound.

Special thanks go to **Jakob Hansen**, CSL Asia's Managing Director in Singapore, and **Alain Larocque**, Technical Operations Manager, for keeping everyone on schedule. ■



From left to right: Paul Cozza, Gerry Carter, Rod Jones, Alain Larocque and Jakob Hansen.